

# Conditions for investing in mutual funds for clients of Erste Private Banking

Clients of Erste Private banking

**SLOVENSKÁ**   
sporiteľňa



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# 1. Conditions for investing in mutual funds for clients of Erste Private Banking

<b>One-time investment in SPORO and ESPA funds</b>	
Minimum investment amount	<b>EUR 500</b>
Minimum investment amount for Kombi deposit product	<b>EUR 1,500</b>
Minimum redemption amount	<b>EUR 150</b>
Time on business day used to determine sale or purchase prices of mutual fund shares	<b>14:00</b>

<b>Regular investment in SPORO funds in savings programmes</b>	
Minimum investment amount	<b>EUR 20</b>
Maximum regular investment	<b>EUR 500</b>
Maximum regular investment in SPORO Maximum Income Fund	<b>EUR 5,000</b>
Maximum extraordinary investment	<b>EUR 500 / month</b>
Maximum extraordinary investment in SPORO Maximum Income Fund	<b>EUR 5,000 / month</b>
Minimum duration of savings programme	<b>36 months</b>

AM SLSP will not apply an exit fee if an investor redeems shares in a mutual fund issued in a savings programme after the expiry of the minimum duration of the saving programme.

## 2. Overview of entry fees for investing in SPORO and ESPA funds

<b>SPORO funds (only for one-time investments)</b>	
SPORO Euro Plus Fund, SPORO Private Short Term Investments Fund, Erste Private Banking Conservative	0.00 %
SPORO Global Renta	1.00 %
ERSTE Realitná Renta (ERSTE Real Estate fund)	2.00 %*
<b>SPORO funds (also for regular investments under savings programmes)</b>	
SPORO Euro Bond Fund, SPORO Private regular income fund	1.00 %
SPORO ŠIP Klasik	1.50 %
SPORO Active Portfolio, SPORO Maximized income fund, SPORO ŠIP Balans	2.00 %
SPORO ŠIP Active	2.50 %
SPORO Global equity fund	3.00 %

The entry fee for regular investment under savings programmes (including Smart investment saving) is 0.00%.

\* The entry fee for the period from 15 October 2019 to 31 December 2019 is 0.00%.

<b>ESPA funds (foreign mutual funds)</b>	
ESPA RESERVE CORPORATE, ERSTE RESERVE EURO PLUS, ERSTE RESPONSIBLE RESERVE, ESPA RESERVE EURO	0.75 %
ERSTE RESERVE DOLLAR, ESPA SHORT TERM EMERGING MARKETS	1.00 %
PRIVATE BANKING DYNAMIC	2.00 %
ERSTE BOND DANUBIA, ERSTE BOND LOCAL EMERGING, ERSTE BOND EURO-RENT, PRIVATE BANKING DYNAMIC PLUS	2.50 %
ERSTE Fixed Income Plus	3.00 %
ERSTE STOCK EUROPE EMERGING, ERSTE BOND EMERGING MARKETS CORPORATE, ERSTE BOND EMERGING MARKETS, ERSTE RESPONSIBLE STOCK AMERICA, ERSTE BOND DOLLAR, ERSTE BOND DOLLAR CORPORATE, ERSTE BOND EURO CORPORATE, ERSTE BOND EUROPE-HIGH YIELD, ESPA BOND INFLATION LINKED, ESPA BOND USA CORPORATE, ERSTE BOND USA HIGH YIELD	3.50 %
ERSTE STOCK EUROPE, ERSTE STOCK EUROPE PROPERTY, ERSTE STOCK GLOBAL, ERSTE STOCK EM GLOBAL, ERSTE STOCK ISTANBUL, ERSTE STOCK JAPAN, ERSTE BEST OF AMERICA, ERSTE BEST OF EUROPE	4.00 %

### 3. Fees for investing in third-party funds

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The fees applicable for the securities which are listed in the charge list for Erste Private Banking clients. Depending on the mutual fund, additional fees and costs associated with the purchase and sale of shares or other securities of third-party mutual funds may be added to the fees for securities transactions.

#### One-time investment in third-party funds

Minimum investment amount	EUR 15,000*
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\* unless a higher minimum investment is stipulated in the fund's documentation

## 4. Discounts on basic entry fees to SPORO funds and ESPA funds

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A discount of 80% is given on entry fees for Clients who have agreed an ERSTE Private Banking Framework Contract or a Treasury Framework Contract and ERSTE Private Banking with the bank. This cannot be combined with other discounts on basic entry fees.

When investing in SPORO and ESPA funds as part of a Portfolio, Clients who have concluded a Portfolio management contract with the Bank and AM SLSP will receive a 100% discount on entry fees.

When investing in SPORO Active Portfolio in within Kombi Deposit 1.5, the basic entry fee is 0.80%, in SPORO SIP Asset in within Kombi Deposit 2.0, the basic entry fee is 1.00%, and in SPORO Global Equity Fund in within Kombi Deposit 2.5, the basic entry fee is 1.20%, while other discounts on the basic entry fee are not applicable.

If mutual fund shares issued under a savings programme are redeemed during the minimum duration of a savings programme (including Smart investment saving), an exit fee of 1.80% is charged.

The current entry and exit charges are listed in the Sales prospectus for the relevant mutual fund. The ongoing fee is disclosed in the Key investor information.

## 5. Conditions for the acceptance and transfer of security purchase instructions concerning the issuing of shares in SPORO and ESPA funds

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The Bank will accept an instruction if the Client's account contains sufficient funds for the purchase of the issued mutual fund shares at the moment of acceptance of the Instruction or at the investment date specified in the Instruction.

**If there are insufficient funds on the account, repeated attempts will be made to accept the Instruction as follows:**

If the Client does not have sufficient funds on the account to purchase the issue of mutual fund shares on the saving date or investment date, the Bank will attempt to reserve funds on the Client's account on the five calendar days following the saving date or investment date.

The Bank will apply this procedure for regular investments in mutual funds under savings programmes and for Instructions in which the Client sets an investment date later than the Instruction date.

**Date of transfer of the Instruction for execution:**

If the client submits the order before 14:00 on a Business Day and the Bank accepts the Instruction before this moment, the Bank will transfer the Instruction for execution by the asset management company on the same Business Day.

If the client submits the order after 14:00 on a Business Day and the Bank accepts the Instruction on the same Business Day, the Bank will transfer the Instruction for execution by the asset management company on the following Business Day.

**Time of transfer of the Instruction for execution:**

14:00 on a Business Day

The above conditions for determining the date and time of the transfer of a security purchase instruction also apply to instructions for the redemption of mutual fund shares in SPORO and ESPA funds.

A Client submits an Instruction for regular investment in a mutual fund using an application form for regular saving or Smart investment saving.

A request for the issue or redemption of mutual fund shares is deemed to be delivered to AM SLSP on the day when the request is demonstrably delivered via the bank to AM SLSP based on acknowledgement of receipt by AM SLSP.

## 6. Examples illustrating the cumulative effect of expenses on investment return of SPORO funds, ESPA funds and Third-party funds for Clients, who signed with the bank ERSTE Private banking framework contract or the Treasury and ERSTE Private banking framework contract

### Example 1:

A client received an investment service - investment advice and based on an evaluation of the Investment Questionnaire (Suitability Test) he/she was recommended to invest in the AM SLSP mutual fund **Eurobond Fund, o.p.f.**

A client made a lump-sum investment of 20,000 EUR.

The unit fund has a fixed entry fee of 1%, total ongoing costs are 0.88% per annum, and the exit fee for a lump-sum investment in this fund is zero. The discount on entry fees is 80% for clients who have entered into a ERSTE Private banking framework contract or Treasury and ERSTE Private Banking framework contract.

The total estimated charges and costs associated with the investment service and financial instrument are as follows:

Total annual costs and fees	Entry fees		Ongoing fees*		Exit fees	
total cost of investment service investment advice	0.00 %	0.00 €	0.00 %	0.00 €	0.00 %	0.00 €
total product costs (of which incentives received)	0.20 % (0.20 %)	40.00 € (40.00 €)	0.82 % (0.46 %)	164.00 € (91.00 €)	0.00 % (0.00 %)	0.00 € (0.00 €)
<b>summary of total costs and fees</b>	<b>0.20 %</b>	<b>40.00 €</b>	<b>0.82 %</b>	<b>164.00 €</b>	<b>0.00 %</b>	<b>0.00 €</b>

Total annual impact of the costs on the client's income in the first year of investment	1.02 %	204.00 €
Total annual impact of the costs on the client's income in the next years of investment	0.82 %	164.00 €
Total annual impact of the costs on the client's income in the last year of the investment	0.82 %	164.00 €



## 6. Examples illustrating the cumulative effect of expenses on investment return of SPORO funds, ESPA funds and Third-party funds for Clients, who signed with the bank ERSTE Private banking framework contract or the Treasury and ERSTE Private banking framework contract

### Example 2:

A client made a lump-sum investment of 20,000 EUR in the **ESPA STOCK EUROPE EMERGING**. Provided investment service: receiving and forwarding a client's instruction regarding one or more financial instruments.

The unit fund has a fixed entry fee of 3.50%, the total ongoing expenses amount to 2.12% per annum, and the exit fee for a lump-sum investment in unit certificates of this fund is zero. The discount on entry fees is 80% for clients who have entered into a ERSTE Private banking framework contract or Treasury and ERSTE Private Banking framework contract.

The total estimated charges and costs associated with the investment service and financial instrument are as follows:

Total annual costs and fees	Entry fees		Ongoing fees*		Exit fees	
total cost of investment service receiving and forwarding the instruction	0.00 %	0.00 €	0.00 %	0.00 €	0.00 %	0.00 €
total product costs (of which incentives received)	0.70 % (0.00 %)	140.00 € (0.00 €)	2.11 % (1.17 %)	422.00 € (234.00 €)	0.00 % (0.00 %)	0.00 € (0.00 €)
<b>summary of total costs and fees</b>	<b>0.70 %</b>	<b>140.00 €</b>	<b>2.11 %</b>	<b>422.00 €</b>	<b>0.00 %</b>	<b>0.00 €</b>

Total annual impact of the costs on the client's income in the first year of investment	2.81 %	562.00 €
Total annual impact of the costs on the client's income in the next years of investment	2.11 %	422.00 €
Total annual impact of the costs on the client's income in the last year of the investment	2.11 %	422.00 €

## 6. Examples illustrating the cumulative effect of expenses on investment return of SPORO funds, ESPA funds and Third-party funds for Clients, who signed with the bank ERSTE Private banking framework contract or the Treasury and ERSTE Private banking framework contract

### Example 3:

A client made a lump-sum investment of 20,000 EUR in the **Third-party fund** Fidelity Funds - European High Yield Fund A-EUR. Provided investment service: receiving and forwarding a client's instruction regarding one or more financial instruments.

Third-party funds are subject to the same fees as trading in securities, in this case when buying and selling securities: 0.5% min. 25.00 EUR. The client pays a 0.05% p.a. for the management of the securities.

The total estimated charges and costs associated with the investment service and financial instrument are as follows:

Total annual costs and fees	Entry fees		Ongoing fees*		Exit fees	
total cost of investment service receiving and forwarding the instruction	0.50 %	100.00 €	0.00 %	0.00 €	0.50 %	100.00 €
total cost of investment service safekeeping and administration of financial instruments	0.00 %	0.00 €	0.05 %	10.00 €	0.00 %	0.00 €
total product costs (of which incentives received)	0.00 % (0.00 %)	0.00 € (0.00 €)	1.39 % (0.40 %)	278.00 € (80.00 €)	0.00 % (0.00 %)	0.00 € (0.00 €)
<b>summary of total costs and fees</b>	<b>0.50 %</b>	<b>100.00 €</b>	<b>1.44 %</b>	<b>288.00 €</b>	<b>0.50 %</b>	<b>100.00 €</b>

Total annual impact of the costs on the client's income in the first year of investment	1.94 %	388.00 €
Total annual impact of the costs on the client's income in the next years of investment	1.44 %	288.00 €
Total annual impact of the costs on the client's income in the last year of the investment	1.94 %	388.00 €

## 6. Examples illustrating the cumulative effect of expenses on investment return of SPORO funds, ESPA funds and Third-party funds for Clients, who signed with the bank ERSTE Private banking framework contract or the Treasury and ERSTE Private banking framework contract

### Example 4:

A client received an investment service - investment advice and based on an assessment of the Investment Questionnaire (Suitability Test) he/she was recommended a **regular investment** (savings programme) in the AM SLSP unit fund **Maximised Income Fund, o.p.f.**

The client invests 200 EUR per month on a monthly basis, the amount invested after the first investment year is EUR 2,400, after the second year 4,800 EUR and after the fifth year of the regular investing 12,000 EUR.

The unit fund has an entry fee of 0% for investing under the savings programme, the total ongoing costs are 1.69% p.a., and the early withdrawal fee is 1.80% if the minimum savings period is not adhered to.

Total annual costs and fees	Entry fees		Ongoing fees*		Exit fees	
total cost of investment service investment advice	0.00 %	0.00 €	0.00 %	0.00 €	0.00 %	0.00 €
total product costs (of which incentives received)	0.00 % (0.00 %)	0.00 € (0.00 €)	1.95 % (0.98 %)	46.80 € (23.40 €)	1.80 % (1.80 %)	43.20 € (43.20 €)
<b>summary of total costs and fees</b>	<b>0.00 %</b>	<b>0.00 €</b>	<b>1.95 %</b>	<b>46.80 €</b>	<b>1.80 %</b>	<b>43.20 €</b>

Total annual impact of the costs on the client's income in the first year of investment	1.95 %	23,40 €
Total annual impact of the costs on the client's income in the second year of the investment	1.95 %	70,20 €
Total annual impact of the costs on the client's income in the fifth year of investment	1.95 %	210,60 €

\* ongoing annual costs represent the amount of the fund's ongoing charges as set out in the Key investor information and are based on previous year's expenditure. The amount of the fees may vary from year to year and includes the management company's fee for the management of the fund, the depositary's fee for the depositary's services, alternatively other charges. These costs are included in the current unit value.

## 7. List of terms and abbreviations used

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AM SLSP – the asset management company Asset Management Slovenskej sporiteľne, správ. spol., a. s., with registered address at Tomášikova 48, 832 65 Bratislava.

SPORO Fund – A mutual fund managed by AM SLSP.

ESPA Fund – a mutual fund managed by the management company Erste Asset Management GmbH, with registered address at Am Belvedere 1, A-1010 Vienna.

Third-party funds – other mutual funds such as SPORO funds and ESPA funds.

